HOW-TO GUIDE

CAMPAIGN OVERVIEW, PLANNING YOUR CAMPAIGN, & OTHER RESOURCES



May 1-31, 2025

Good food today. Brighter futures tomorrow.



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Making an Impact

Your Firm Can Make an Impact

Compete against other DC-area firms to make a difference. Earn points by donating money, time or food, **May 1–31.**

WHY IT MATTERS



1.5 million neighbors

in our region experienced food insecurity in 2024.



The greater Washington region

ranks first in the nation in providing summer meals for low-income kids.



1 child in 6 in the DC metro area

is at risk of hunger.

CAMPAIGN IMPACT



Nearly 10 million meals

made possible by the DC-area legal community since 2008.



\$527,675

raised by over 30 firms and allied organizations in 2024.

Quick Facts

OVERVIEW

Food From the Bar (FFTB) is a month-long initiative led by Washington, DC's legal community to close the meal gap in our nation's capital and surrounding areas. By donating food and funds, firms help the Capital Area Food Bank distribute more meals to neighbors in need during the summer months and beyond.

Creative stunts are a hallmark of Food From the Bar. Participants go to great lengths to raise more money and collect more food than their competitors.

CAMPAIGN HISTORY

Formerly known as DC Outlaw Hunger, the DC legal campaign has provided 9.8 million meals for kids, seniors and families in need since 2008. FFTB originally began in California in 1992.

BENEFITS

FFTB is rewarding for participants and a fun way to boost morale. Organizations receive awards based on level of participation. Special awards recognize outstanding achievement.

Key Dates

MAY 1-31, 2025: The duration of the campaign.

JUNE 6: The last day to deliver food and monetary donations. (Note: For auditing purposes, please send checks in lieu of cash.)

IMPACT

100 percent of food and funds collected benefit the Capital Area Food Bank and its hunger relief programs, reaching 500,000 people each year in the Washington metro area.

ABOUT CAFB

The Capital Area Food Bank, a 501(c)3 and member of the Feeding America network, is the backbone of our region's hunger relief infrastructure. In 2024, we distributed over 63 million meals to kids, seniors, families, and others in Washington, DC, Prince George's and Montgomery counties in MD, and northern Virginia through a network of hundreds of community partners. Of the food we provide, 40% is fruits and vegetables.

For every \$10 donated, the Capital Area Food Bank can provide 20 meals to local children, seniors and families in need. Ninety-two cents of every dollar raised is spent where it matters most: food distribution, transportation and hunger relief programs.

2024 Highlights OVER 30 PARTICIPANTS 1,099,461 MEALS DONATED

Campaign Successes

2024 FOOD FROM THE BAR PARTICIPANTS

A&O Shearman	DC Water and Sewer Authority	K&L Gates	Thompson Coburn
Akin	DLA Piper	Katten	Womble Bond
Arnold & Porter	Faegre Drinker Biddle & Reath	McGuire Woods	Dickinson
Baker McKenzie	Foley & Lardner	MSK	Zuckerman Spaeder
Ballard Spahr	Freddie Mac	Munger, Tolles, & Olson	
Cadwalader Wickersham &	GWAC	Reed Smith	
Taft	Holland & Hart Foundation	SABA	
Carlton Fields	Hunton Andrews Kurth	Seyfarth Shaw	
Cassidy Levy Kent	Husch Blackwell		
Crowell & Moring Catholic	Iranian American Bar		
University of America Law	Association's Washington DC		
Students	Chapter		

BY THE NUMBERS

	2012	2013	2014	2016	2017	2018	2019	2020	2021	2022	2023	2024	Totals
TOTAL RAISED: \$	100,000	130,000	261,000	280,000	320,000	283,000	315,000	482,000	672,000	591,000	549,000	528,000	4,811,959
TOTAL IMPACT: MEALS	250,000	325,000	653,500	700,000	870,000	707,500	787,000	1,205,000	1,344,000	1,180,748	1,098,00	0 1,055,000	9,767,878

2025 Timeline

Plan

FEBRUARY 1 Official Registration Opens Register here

MARCH 13 Campaign Kickoff Event 12-1PM (DLA Piper: 500 8th STNW)

MARCH TO MID APRIL

Host "lunch & learn" at your f rm Contact csillars@capitalareafoodbank.org to schedule

APRIL 2; 8; 10

Conference Calls for Campaign Coordinators (optional) 10:00–10:30 AM RSVP to csillars@capitalareafoodbank.org

APRIL 5 Volunteer at CAFB Warehouse 9AM-12PM

APRIL 12 Volunteer at CAFB Warehouse 1-4PM

APRIL 22 Volunteer at CAFB Warehouse 5:30-8PM

This Year's Format

CAMPAIGN KICKOFF takes place on DLA Piper on 3/13. THREE OPTIONAL CONFERENCE CALLS are available for campaign coordinators.

Implement

MAY 1 Campaign Begins

Wrap Up

MAY 31

Campaign Ends

JUNE 6

Last Day to Deliver Donations

JUNE (TBD) Closing Reception/Awards Announced

How to Get Started

- **1** Click this link: https://give.capitalareafoodbank.org/FFTB25
- 2 On the main page, click "Become a fundraiser."
- **3** Select "Create a team."
- 4 Either log in or create an account.
- **5** Create your team.
- 6 Add your team name, goal, and a headline.
- 7 Customize your team page with logo or picture, and edit the story.
- 8 Start sharing the page and raising funds on May 1!



Point System

HOW IT WORKS

From May 1–31, 2025, law firms, legal departments, law schools and other legal organizations will compete to donate the most food and funds to the Capital Area Food Bank to benefit neighbors facing hunger in our community.

During this time, participants will be awarded points for financial contributions and food donations made to the Capital Area Food Bank as well as for volunteering. \$1 = 1 point Hosting a food drive = 100 points Host an event or volunteer day= 500 points

ADDITIONAL WAYS TO EARN POINTS

1000 points if your firm or organization agrees to match donations (does not have to be all donations)

500 points if your team registers before March 28, 2025 **500 points** if you recruit a new firm or organization that registers and they participate

250 points if your team registers before April 4, 2025 **100 points** if someone on your team joins a coordinator call or volunteers before the start of the campaign

Recap of Points

\$1 = 1 point
HOSTING A FOOD DRIVE = 100 points
HOST A VIRTUAL EVENT = 500 points
VOLUNTEER= 500 points

AWARDS

2025 Overall Award / Highest overall combined totals **Highest Mid-Size Firm**/ Highest dollars raised by a firm of 100-200 (attorneys and staff)

Highest Small-Size Firm/ Highest dollars raised by a firm of under 100 (attorneys and staff)

Highest Participation / The team with the highest percentage of members who participate, either financially or by attending an event

Highest New Team/ Highest dollars raised by a first year team

Kick-Off Award / Highest monetary donations on the first day of the campaign

Midweek Madness Award / Donate the most money on a randomly selected day

Creativity Award / As determined by the Food Bank, the most innovative, unusual, or effective means of supporting Food From the Bar

Association Excellence / Highest overall combined total for a legal association

2025 MVP / Individual with the most outstanding overall contribution to the FFTB Campaign. Nominated by their team and voted on by the FFTB Executive Committee.

Planning Checklist

STEP 1 **Register**

- Assign campaign coordinator
- Determine goals
- Register your team online at https://give.capitalareafoodbank.org/FFTB2025

STEP 2

Plan

- Form a planning committee
- Review How-To-Guide & Campaign Timeline
- Plan activities/events to accomplish your goals
- Plan incentives: Ask firm foundation to make a contribution, ask managing partners to match employee donations or to give prizes, create interoffice challenges, solicit and offer prizes
- RSVP for one of the coordinator conference calls: April 2, 8, OR 10 (See details on page 11.)
- Create firm crowdfunding page. (Contact Caroline Sillars at csillars@capitalareafoodbank.org for assistance.)

STEP 3 Communicate

- Provide your PR staff with campaign-wide PR resources
- Announce plans to staff and attorneys, i.e., post campaign details on your website, social media, during meetings/ events, via email, and through personal outreach, etc.
- Contact Caroline Sillars (csillars@capitalareafoodbank.org) to schedule a Lunch & Learn at your office
- Register your firm for volunteer bonus days
- Share your event plans with CAFB; The Washington Post and other media outlets are often interested in covering clever ways that attorneys give back.

STEP 4 Implement

- Lead by example: Donate funds, food and volunteer
- Host activities and events
- Track donations and share updates. (Note: We strongly encourage online donations to minimize the work required to collect and submit cash and checks to access instant status updates.)

Coordinator Conference Calls

Dates WEDNESDAY APRIL 2 / 10:00 am TUESDAY, APRIL 8 / 10:00 am THURSDAY, APRIL 10 / 10:00 am

Join us for a 20-minute conference call to learn about Food From the Bar and ways to make your campaign a success.

TOPICS OF DISCUSSION

- The state of hunger in the D.C. metro area
- How Food From the Bar works
- Useful materials and resources
- Tips for making your office campaign successful

RSVP TO:

Caroline Sillars 202-644-9853 csillars@capitalareafoodbank.org

Best Practices

Over the years, participating firms have come up with creative, fun and effective ways to raise money and increase food donations. Below are just a few "best practices."



Kelly Drye hosted a virtual talent show where team members could post videos of them performing. People could then donate to vote on their favorite.



Womble Bond had a "stay at home" photo contest. People could donate to vote on as many photos as they wanted.



In one day at **Arnold & Porter**, various partners matched donations on an hourly basis and raised more than \$27,000.



DLA Piper walked a snack cart throughout the building during the month of May every afternoon.

Even More Ideas!

Silent auctions. Host an online class. Local businesses donating a percentage of sales during the month of May. Online trivia competition.

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Thompson Coburn hosted a lunchtime "Food From the Soup Bar" where participants purchased bowls of homemade soup made by attorneys and staff.



Akin Gump partnered with Pizza Studio to run a month-long promotion for the campaign.



Katten hosted kayak races on the Potomac River that raised money by charging team entry fees and offering team sponsorship opportunities.

Did You Know?

HOUSEHOLDS WITH CHILDREN were two-times more likely to experience food insecurity in 2024

Hunger Facts

HUNGER WEAKENS IMMUNE SYSTEMS AND UNDERMINES HEALTH. WE SEE THIS SIGNIFICANTLY WITHIN THE FAMILIES THAT WE SERVE.

48%

of the households we serve have at least one family member with heart disease.

23%

of households have a member with diabetes.

HUNGER HURTS KIDS.

When children don't get the nourishment they need for their brains and bodies, they get sick more often and have trouble concentrating in school, robbing them of a chance to learn.

Over the summer when school meals aren't available, children suffer. Summer can be the hungriest time for many children from low-income families. Hunger doesn't take the summer off.

HUNGER IS HERE.

Over 1/2 of households of color

with children were affected by food insecurity in 2024

76%

Of those who experienced food insecure are employed.

247,000 children and young adults in our region don't have consistent access to nutritious meals. Children who are experiencing hunger come from every race, religion, and age group.

In every neighborhood, there are moms, dads, and kids who don't always know where their next meal will come from.

Most parents of the children that we reach are working hard, often at two or three jobs, to make ends meet. But they're squeezed between low wages and high housing and transportation costs and other expenses.

The majority of people we serve are single working mothers, seniors on fixed incomes, and children whose parents are underemployed.

Source: CAFB Hunger Report 2024



IMAGINE HOW IT FEELS TO FACE HUNGER®

Face Hunger[®] is a hands-on simulation and discussion activity that raises awareness and understanding of hunger in a meaningful and impactful way.

Through this simulation, participants "struggle with hunger" as they face many of the same challenges that someone like Amanda experiences:

Amanda is a widow who is a mother of three young children and works two jobs. She is trying to provide meals for her family for an average of \$5 a day after expenses. This is the reality of many of the 700,000 people in the DC metro area that experience food insecurity every day.

Capital Area Food Bank is happy to host a virtual Face Hunger® session for your team at the Food Bank. (maximum of 40 per session)

HOW TO SCHEDULE

Please contact Caroline Sillars: 202-644-9853 | csillars@capitalareafoodbank.org

Here's what some Face Hunger[®] particpants have said:

"The simulation was right on point."

"The workshop was so different than what I had expected. It brought up a lot of internal thought and reflection on my own upbringing."

"I'm going to be more compassionate with those coming in for food."



www.capitalareafoodbank.org/foodfromthebar

4900 PUERTO RICO AVENUE NE WASHINGTON, DC 20017